

PERSPECTIVES

Three Crucial Lessons for Weathering the Stock Market's Storm

Marlena Lee, PhD Global Head of Investment Solutions

Jun 17, 2022

KEY TAKEAWAYS

- Reacting to down markets is a good way to derail progress made toward reaching your financial goals.
- Over the past century, US stocks have averaged positive returns over one-year, three-year, and five-year periods following a steep decline.
- One of the best ways to avoid succumbing to emotion at the expense of your portfolio is to partner with an advisor and make a plan.

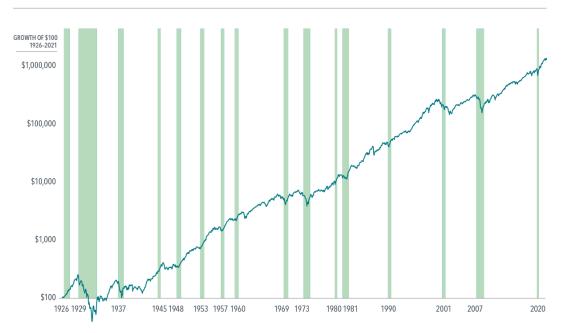
Investors can always expect uncertainty. While volatile periods like the one we're experiencing now can be intense, investors who learn to embrace uncertainty may often triumph in the long run. Reacting to down markets is a good way to derail progress made toward reaching your financial goals.

Here are three lessons to keep in mind during periods of volatility that can help you stick to your well-built plan. And if you don't have a plan, there's a suggestion for that too.

1. A RECESSION IS NOT A REASON TO SELL

Are we headed into a recession? A century of economic cycles teaches us we may well be in one before economists make that call.

But one of the best predictors of the economy is the stock market itself. Markets tend to fall in advance of recessions and start climbing earlier than the economy does. As the chart below shows, returns have often been positive while in a recession.

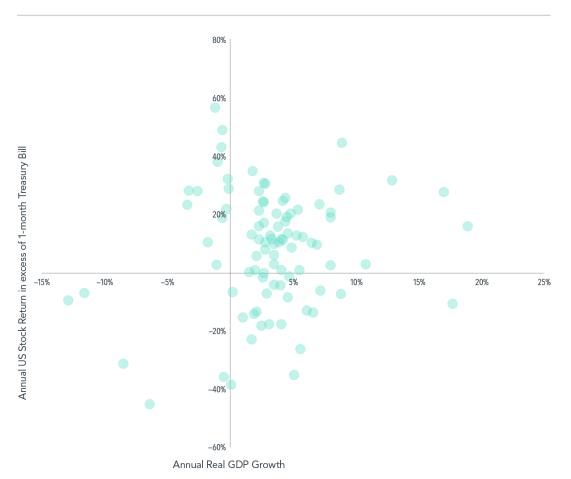


Past performance is no guarantee of future results.

 $In \ US \ dollars. \ Recessions \ shaded \ in \ green. \ Stock \ returns \ represented \ by \ Fama/French \ Total \ US \ Market \ Research \ Index, provided \ by \ Ken \ French \ and \ available \ at \ mba.tuck.dartmouth.edu/pages/faculty/ken.french/data_library.html.$

 $This value-weighed \ US \ market index is constructed \ every \ month, using \ all \ issues \ listed \ on \ the \ NYSE, AMEX, or \ Nasdaq \ with \ available \ outstanding \ shares \ and \ valid \ prices for \ that \ month \ and \ the \ month \ before. Exclusions: American \ depositary \ receipts. Sources: CRSP for \ value-weighted \ US \ market \ return. Rebalancing: Monthly. Dividends: Reinvested in \ the \ paying \ company \ until \ the \ portfolio \ is \ rebalanced. Growth \ of \ wealth \ shows \ the \ growth \ of \ a \ hypothetical \ investment \ of \ \$100 \ in \ the \ securities \ in \ the \ Fama/French \ US \ Total \ Market \ Research \ Index \ from \ July \ 1926 \ through \ December \ 2021.$

All the dots in the upper left quadrant in the chart below are years where the US economy contracted but US stocks still outperformed less-risky Treasury bills. It's a great illustration of the forward-looking nature of markets. If you're worried, other investors are too, and that uncertainty is reflected in stock prices.



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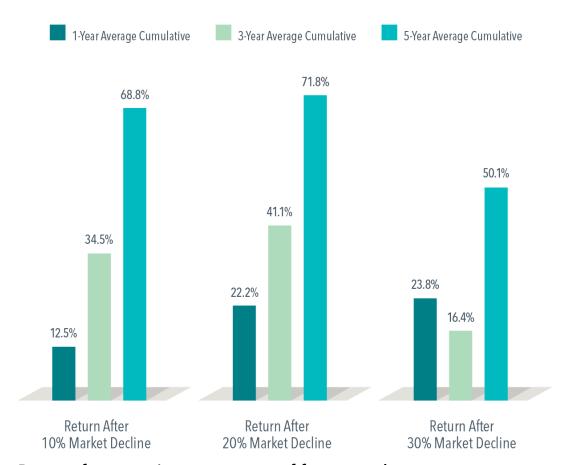
 $Indices \ are \ not \ available for \ direct investment. \ Their \ performance \ does \ not \ reflect \ the \ expenses \ associated \ with \ the \ management \ of \ an \ actual \ portfolio. \ In \ USD. \ Annual \ GDP \ growth \ rates \ obtained \ from \ the \ US \ Bureau \ of \ Economic \ Analysis. \ GDP \ growth \ numbers \ are \ adjusted \ to \ 2012 \ USD \ terms \ to \ remove \ the \ effects \ of \ inflation. \ Data \ provided \ by \ Fama/French. \ Eugene \ Fama \ and \ Ken \ French \ are \ members \ of \ the \ Board \ of \ Directors \ of \ the \ general \ partner \ of \ and \ provide \ consulting \ services \ to, \ Dimensional \ Fund \ Advisors \ LP. \ Please \ see \ "Appendix \ Descriptions" \ for \ a \ description \ of \ the \ Fama/French \ index \ data.$

Results shown during periods prior to each index's index inception date do not represent actual returns of the respective index. Other periods selected may have different results, including losses. Backtested index performance is hypothetical and is provided for informational purposes only to indicate historical performance had the index been calculated over the relevant time periods. Backtested performance results assume the reinvestment of dividends and capital gains.

Whether accompanied by recessions or not, market downturns can be unsettling. But over the past century, US stocks have averaged positive returns over one-year, three-year, and five-year periods following a steep decline.

A year after the S&P 500 crossed into bear market territory (a 20% fall from the market's previous peak), it rebounded by about 20% on average. And after five years, the S&P 500 averaged returns over 70%.¹

FAMA/FRENCH TOTAL US MARKET RESEARCH INDEX RETURNS July 1, 1926–December 31, 2021



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Market declines or downturns are defined as periods in which the cumulative return from a peak is -10%, -20%, or -30% or lower. Returns are calculated for the 1-, 3-, and 5-year look-ahead periods beginning the day after the respective downturn thresholds of -10%, -20%, or -30% are exceeded. The bar chart shows the average returns for the 1-, 3-, and 5-year periods following the 10%, 20%, and 30% thresholds. For the 10% threshold, there are 29 observations for 1-year look-ahead, 28 observations for 3-year look-ahead, and 27 observations for 5-year look-ahead. For the 20% threshold, there are 15 observations for 1-year look-ahead, 14 observations for 3-year look-ahead, and 13 observations for 5-year look-ahead. For the 30% threshold, there are 7 observations for 1-year look-ahead, 6 observations for 3-year look-ahead, and 6 observations for 5-year look-ahead. Peak is a new all-time high prior to a downturn. Data provided by Fama/French and available at mba.tuck.dartmouth.edu/pages/faculty/ken.french/data_library.html. Fama/French Total US Market Research Index: 1926-present: Fama/French Total US Market Research Factor and One-Month US Treasury Bills. Source: Ken French website.

We believe that staying invested puts you in the best position to capture the recovery. If you take risk out of your portfolio, it should be a strategic, not tactical, choice. We believe the only good reason to sell out of a stock portfolio now—so long as it's diversified and low-cost—is because you learned something about your risk tolerance or

your investment goals have changed.

2. TIME THE MARKET AT YOUR PERIL

When stocks have declined, it might be tempting to sell to stem further losses. You might think, "I'll sit out until things get a bit better." But by the time markets are less volatile, you'll have often missed part of the recovery. Yes, it stings to watch your portfolio shrink, but imagine how you'll feel when it's stuck while the market rebounds.

Big return days are hard to predict, and you really don't want to miss them. If you invested \$1,000 in the S&P 500 continuously from the beginning of 1990 through the end of 2020, you would have \$20,451. If you missed the single best day, you'd only have \$18,329—and only \$12,917 if you missed the best five days.²

History shows the stock market tends to rebound quickly. The same can't be said for individual stocks or even entire sectors. (How many railroad stocks do you own?) So, while investing means taking on some risk for expected reward, investors should mitigate risks where they can. Diversification is a top risk mitigation tool, along with investing in fixed income and having a financial plan.

3. IT MAY BE A GOOD TIME TO REASSESS YOUR PORTFOLIO AND YOUR PLAN

We saw many fads crop up through the pandemic, from baking to puppy adoption. Did you experiment with one of the pandemic investment fads—FAANGs or meme stocks or dogecoin? If so, it may be time to put those fads in the rearview.

Do you know the names of all the stocks you own? Then you probably own too few. How much of your portfolio sits outside the US? Because about half the global market is comprised of foreign stocks. If you only invest in the S&P 500, you're missing half of the investment opportunity set. A market-cap-weighted global portfolio is a better starting point than chasing segments of the market that have outperformed in the past few years.

And if you want to outperform the market, allow decades of academic research to light the way. Portfolios focused on small caps, value stocks, and more profitable companies have had higher returns over the long run. The portfolio I use is invested across more than 10,000 global equities in over 40 countries.

Beyond a well-designed portfolio, one of the best ways to deal with volatile markets and disappointing returns is to have planned for them. A financial advisor can help you develop a plan that bakes in the chances you'll experience some market lows. And they can help you find the confidence to weather the current storm and get to the other side.

A sound approach to investing—through a plan, a well-designed portfolio, and an advisor—is the ultimate self-care during these rough markets. Your future self will thank you.

This piece first appeared in MarketWatch with the title "Follow these 3 crucial lessons for weathering the stock market's storm."

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Index Description:

Fama/French Total US Market Research Index: July 1926–present: Fama/French Total US Market Research Factor + One-Month US Treasury Bills. Source: Ken French Website.

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